



SACHSEN-ANHALT

Investment and Marketing  
Corporation

MECHANICAL AND PLANT ENGINEERING IN  
SAXONY-ANHALT /// GERMANY

# TOP LOCATION FOR PRODUCERS AND SUPPLIERS.



## EXPERTISE IN MECHANICAL ENGINEERING.

### YOUR BENEFIT

- /// Qualified, flexible specialists
- /// Universities specialised in talented engineers
  - /// Approx. 11,000 engineering students
  - /// Over 7,000 mathematics and IT students
- /// Research landscape close to mechanical engineering
  - /// Fraunhofer Institutes such as Fraunhofer Institute for Factory Operation and Automation IFF
  - /// Max Planck Institute for Dynamics of Complex Technical Systems
  - /// Institute for Automation and Communication (ifak)
  - /// Cluster Special-Purpose Machines and Plant Engineering (SMAB)
- /// Innovative, rapidly growing suppliers
- /// High innovation potential, solutions for best engineering
  - /// Virtual Development and Training Centre (VDTC) with individual solutions
  - /// Virtual and augmented reality for products, systems and processes

## OPTIMAL FINANCING STRUCTURE.

### SUBSIDIES

#### Investments

- /// Up to 35% (of costs eligible for subsidies), depending on company size

#### Research and development

- /// Development of new products and processes
- /// Up to 85% for industrial research
- /// Up to 60% for experimental development

#### Personnel

- /// Up to 50 for personnel qualification
- /// Costfree, precise qualification, also practically related to future workplace

- /// Up to 80% for occupational advanced training

### LOANS

- /// For contractual pre-financing
- /// For expenditures on product development as well as research and development projects

### GUARANTEES

- /// Public guarantees and investment loans

### INVESTMENT CAPITAL

- /// Capital strengthening through open and silent investments

## ARGUMENTS FOR A TOP

HAMBURG  
120 MIN.

HANOVER  
60 MIN.

DORTMUND  
180 MIN.

FRANKFURT  
180 MIN.

STUTT GART  
220 MIN.

MUNICH  
240 MIN.



# LOCATION.

You can also benefit from entrepreneur-friendly investment conditions.



→ BERLIN  
40 MIN.



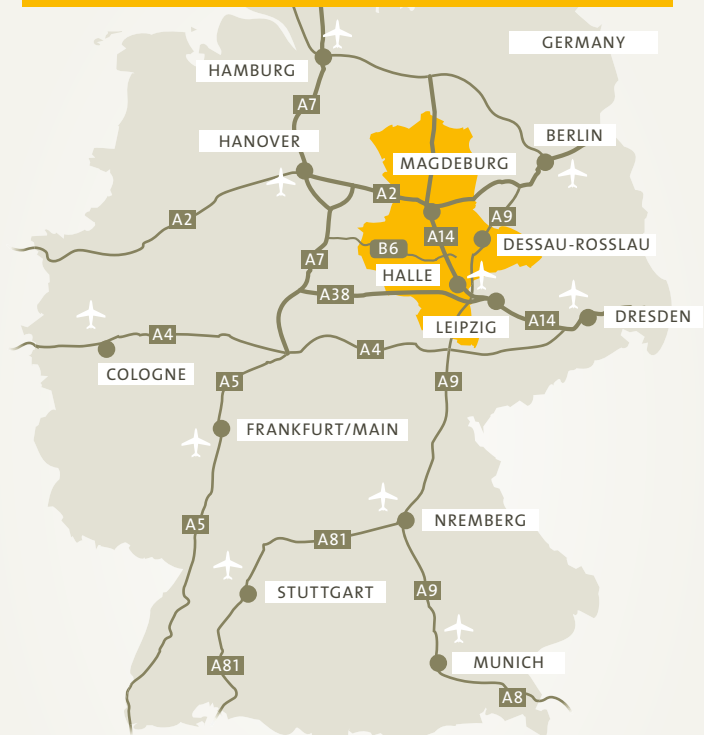
ArcelorMittal



→ LEIPZIG  
10 MIN.



# STATE-OF-THE-ART INFRASTRUCTURE.



- /// Comprehensive, efficient
- /// Excellent connection to European markets
- /// Five of the most modern motorways: North-East, South-West
- /// Optimally developed industrial areas
- /// Distance to international airports is max. 1 hour/location

# SERVICE, FLEXIBILITY, SUSTAINABILITY.

“The economic environment here is right: Highly qualified staff, a central location with easy access to the European markets and an excellent partnership and cooperation with politics, industry and the outstanding research institutes in the state have convinced us of Saxony-Anhalt as a business location.”

/// Dr. Ömer Sahin Ganiyusufoglu,  
Consultant to Chairman Shenyang  
Machine Tool Co., Ltd



# WE ARE YOUR PARTNER WITH:

## COMPETENCE – EXPERIENCE – SUCCESS.

- /// We have assisted and supported over 350 national and international investment projects up to their implementation.
- /// This involved investments amounting to over 5 billion euros.
- /// As a result, 19,000 new jobs were created and over 12,000 jobs were secured.
- /// IMG has been distinguished with the Best to Invest Top Agency Award 2015 as Western Europe's best economic development agency in the regional category "investor service".
- /// According to studies conducted by Ernst & Young in 2014 and 2015, Saxony-Anhalt holds first place in foreign direct investments among the Eastern German federal states.

1200 MILES

600 MILES

300 MILES

SAXONY-ANHALT

GERMANY

- /// Business case and project planning
- /// Location search, analysis and selection
- /// Subsidy and financing issues
- /// Permission management
- /// Mediation of cooperation partners, personnel recruitment

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All queries will be treated confidentially.  
Our service is free of charge for you!  
**Test us!**



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