

HERE ENERGY MEETS EFFICIENCY.

KNOW HOW in **CLEANTECH TECHNOLOGIES** in Saxony-Anhalt come from a long history as an industrial hot spot for mechanical engineering, chemical and raw material production. Today, almost every second kilowatt hour in Saxony-Anhalt comes from renewable sources of energy. The biofuel production capacity for example is leading within Germany. Six areas of expertise in Saxony-Anhalt accommodate cleantech technologies to a particular degree:



ENERGY GENERATION



ENERGY STORAGE



ENERGY EFFICIENCY



**RAW MATERIAL/
MATERIAL EFFICIENCY**



CIRCULAR ECONOMY



WATER INDUSTRY

STATE OF RENEWABLE ENERGY

- ::: **Saxony-Anhalt is home of SOLAR VALLEY.** It is also the world known center of industry-oriented research. The Fraunhofer Center for Silicon Photovoltaics (CSP), for example, is the only center worldwide for the crystallization and material analysis of solar silicon.
- ::: **With 23,160 employed people** the cleantech sector of Saxony-Anhalt is the strongest branch of industry.
- ::: **Almost every second kilowatt** hour in Saxony-Anhalt comes from renewable sources of energy.

LOCATION ADVANTAGES

- ::: **USD 13 bn of foreign direct investment** makes Saxony-Anhalt the number 1 location for FDI in Eastern Germany.
- ::: **Saxony-Anhalt has already attracted global players** like Hanwha QCells, IBM, Dow Chemical, Dell, Bayer, Total, Enercon, Cargill.
- ::: **Saxony-Anhalt is part of the largest market** within the EU, Germany with 82 mn customers.

WORKFLOW PROFILE

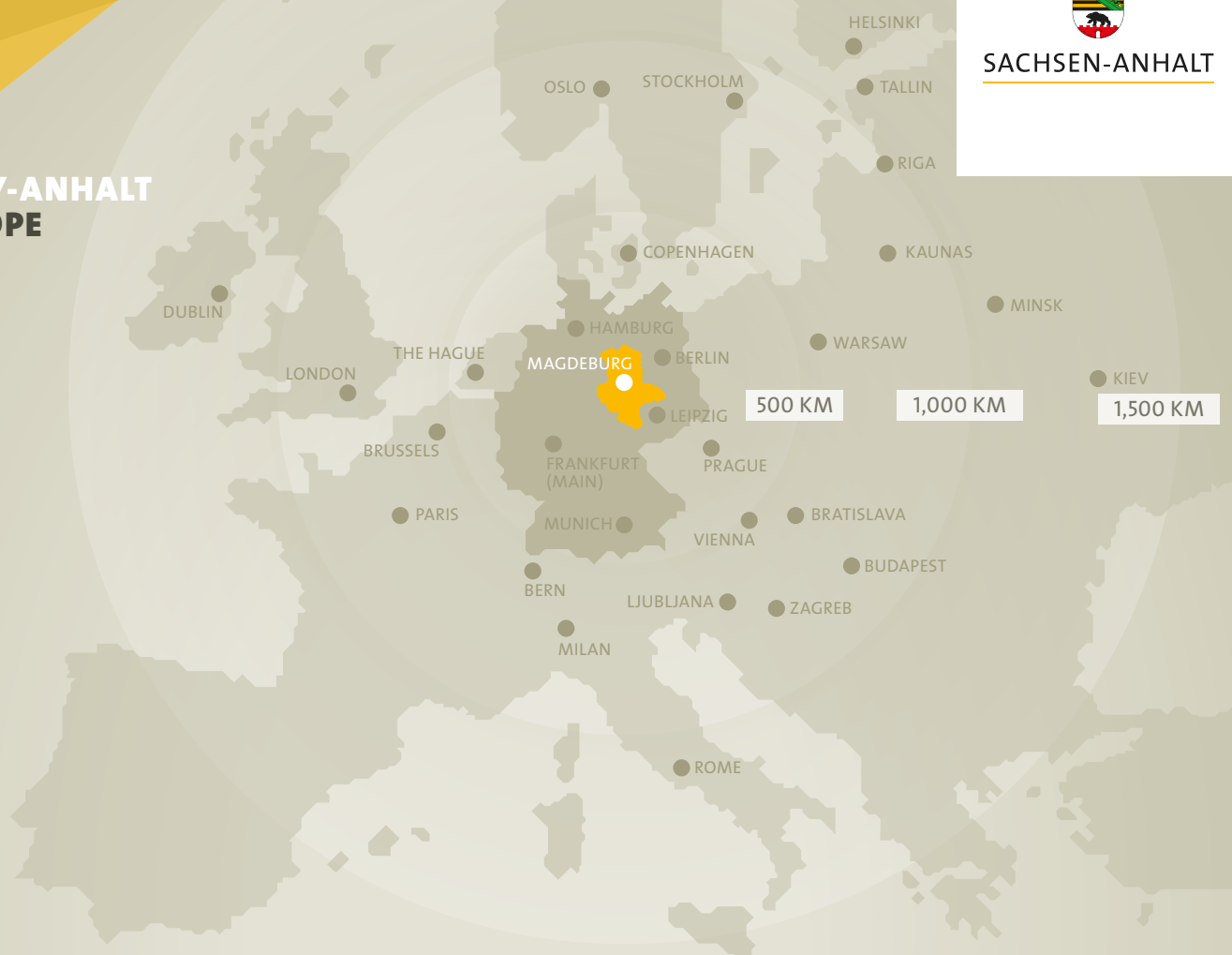
- ::: **Qualification:** 90 % of all employees are highly skilled and possess a vocational or university degree (OECD average: 71 %)
- ::: **Productivity:** Sachsen-Anhalt has the highest productivity rate of all East German federal states.
- ::: **Loyalty:** high motivation and company loyalty, employee turnover < 1%



**THE PERFECT LOCATION FOR INVESTMENTS
IN HIGH-TECH-PRODUCTION.**



SAXONY-ANHALT IN EUROPE



SAXONY-ANHALT KEY DATA (2016)

STATE CAPITAL
Magdeburg

SIZE:
20,451 sq km

INHABITANTS:
2.24 million

WORKING POPULATION:
1.01 million

GDP PER CAPITA:
25,828 EUR

UNIVERSITIES:
7



AN EXCELLENT PLACE TO INVEST

- ∴ **Innovative technologies** “Made in Germany” because of excellent R&D cooperation
- ∴ **Highest productivity level** at lowest unit labor costs within Germany
- ∴ **Shovel-ready sites** at excellent prices
- ∴ **Customized direct investment** incentives to lower CapEx
- ∴ **Proactive government support** in a business friendly environment



PROMOTING YOUR INVESTMENT

- ∴ **Corporate investments** in Saxony-Anhalt can also be financially supported to a great extent in the coming years.
- ∴ **Amount of funding pursuant** to maximum EU funding rates:
 - ∴ large enterprises: max. 10%
 - ∴ medium-sized enterprises: max. 20%
 - ∴ small enterprises: max. 30%

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IMG – YOUR PARTNER FOR:

- ∴ **site selection**
- ∴ **financing issues**
- ∴ **dealing with authorities**
- ∴ **personnel management**
- ∴ **screening investment opportunities**